



TECHNOLOGY OVERVIEW:

Digital Migration

The Road to the Future

Analog two-way radios have been used for vital business and industrial communication applications as far back as 1933. Because the analog radio has been around for as long as it has, the ceiling of innovation has been reached. But with the emergence of the digital platform, a new era of radio technology has now arrived. Motorola has launched an exciting new digital platform—MOTOTRBO—that has revolutionized two-way radio communications.

The process of migrating from analog to digital:

Option #1: You can replace your old analog repeater with a new MOTOTRBO unit. This repeater can be used in the analog mode until every radio in your system has been replaced with a digital radio.

Option #2: Your system can be upgraded over time by simply replacing a few analog radios with digital radios each month. The new radios can be used in analog mode until all of the devices in your fleet have been upgraded.

Let the professionals at BearCom design your road to the future in the most cost-effective and efficient manner possible. We can help you address:

- Repeater compatibility
- Portable and mobile radio integration
- FCC modification



"The advent of the digital two-way radio is having a dramatic impact on users of wireless technology. It has opened up a new world of possibilities for significant, innovative enhancements in communication."

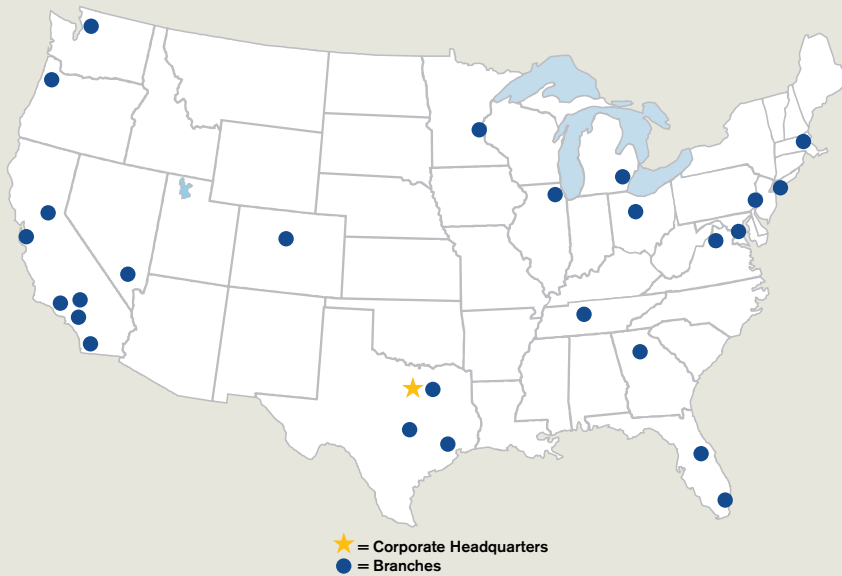
Mark Crosby
President & CEO
Enterprise Wireless Alliance



Because analog radios have proven themselves over time, they won't leave the scene anytime soon. But the digital platform offers a unique opportunity for innovation. From enhanced calling features to greater performance and productivity, the current advancements in two-way radio technology will have as much impact as the first wireless device did when it was introduced more than a century ago."

Mark Kroh
Vice President, Sales & Service
Motorola

**BearCom: America's Only Nationwide
Wireless Dealer and Integrator!**



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BearCom provides a broad line of high-performance wireless communications products, services, and complete mobility solutions. Founded in 1981, BearCom is America's only nationwide dealer of wireless equipment, serves customers from 26 branch offices located throughout the U.S., has several affiliated offices around the world, and employs approximately than 400 people. BearCom is headquartered in the Dallas, Texas area. For more information, visit www.BearCom.com.



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