

FACT SHEET:

BearCom at a Glance



Who We Are

BearCom provides a broad line of high-performance wireless communications products, services, and complete mobility solutions. Our partners include major manufacturers such as Motorola, Vertex Standard, Icom, Sprint Nextel, Sony, Firetide, BridgeWave, Telex, Raytheon JPS, OTTO, Multiplier, ACT, Peltor, IMPACT, Pryme, and more.

What We Do

BearCom sells, rents, and services two-way radios, cellular phones, smartphones, mobile broadband cards, mobile computers, barcode scanners, VoWLAN systems, WIP systems, radio interoperability systems, IP video surveillance cameras, mesh broadband networks, point-to-point bridges, remote call boxes, and emergency communications solutions. Thousands of customers depend on BearCom to keep them connected . . . everywhere, all the time.

How We Are Different

BearCom is much more than just a dealer of the latest wireless technologies. We are staffed with a large, knowledgeable professional services group, which stands ready to design and implement the ideal wireless solution for your organization. BearCom serves a wide variety of customer types in various industries and has accumulated a wealth of knowledge through our experience. We also implement best practices throughout our organization to ensure the highest quality solutions available in the wireless communications industry today.



BEARCOM Quick Facts

- Equipment sales, rentals, leasing, system consulting and design, installation, and service
- Established in 1981
- America's only nationwide wireless equipment dealer and integrator
- Motorola's largest dealer worldwide
- Icom's largest dealer worldwide
- One of Sprint Nextel's top five dealers nationwide
- Vendor-neutral solutions
- More than 30,000 customers worldwide
- Approximately 400 employees, including 120 technical staff
- 92,000-square-foot fulfillment and support center in Dallas
- More than \$5 million in new product inventory and 18,000 devices in rental inventory
- More than 115,000 two-way radios shipped each year
- 20 service locations
- 26 branch locations



Two-Way Radios & Accessories



Phones, Cards & Accessories



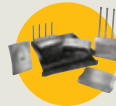
Mobile Computers & Accessories



Barcode Scanners & Accessories



VoWLAN Systems



WIP Systems



Radio Interoperability Systems



IP Video Surveillance Cameras



Mesh Broadband Networks



Point-to-Point Bridges



Remote Call Boxes



Emergency Communications Solutions

Buy)))

Rent)))

Service)))

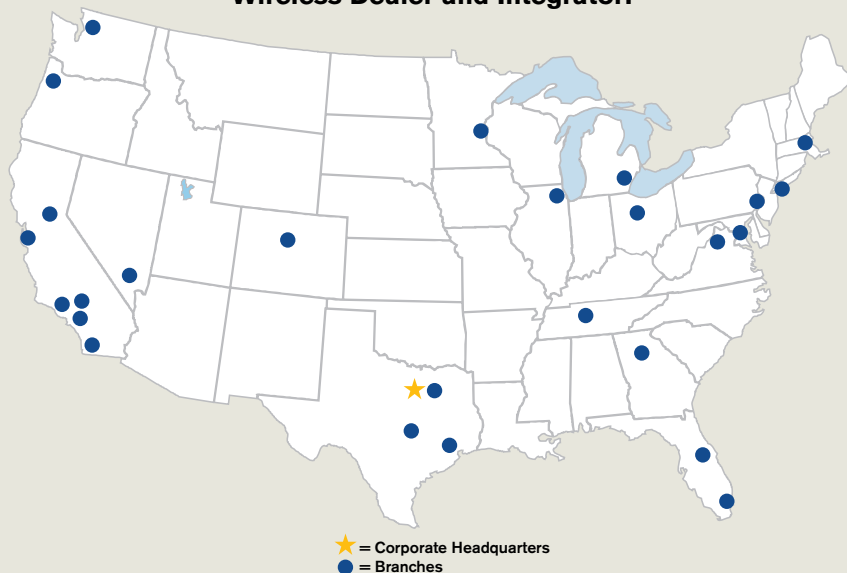


"Since we have changed our vendor to BearCom, we are seeing significant improvements in our communications."

Duane Drouin

Operations Field Supervisor
American Medical Response

**BearCom: America's Only Nationwide
Wireless Dealer and Integrator!**



**Call us today at one of our 26 branches for
immediate sales, rentals, and service:**

ATLANTA, GA
800.417.6272

AUSTIN, TX
800.541.9333

BOSTON, MA
877.301.2327

CHANTILLY, VA
800.955.0003

CHICAGO, IL
800.900.2327

COLUMBUS, OH
800.782.5458

COSTA MESA, CA
800.513.2660

DALLAS, TX
800.449.6171

DENVER, CO
877.312.2327

DETROIT, MI
877.475.2327

FT. LAUDERDALE, FL
800.731.2327

HOUSTON, TX
800.856.2022

LAS VEGAS, NV
800.535.2489

LOS ANGELES, CA
800.546.2327

NASHVILLE, TN
877.454.2327

NEW YORK, NY & NJ
888.841.3600

ORLANDO, FL
877.640.2327

PHILADELPHIA, PA
877.319.2327

PORTLAND, OR
888.371.2327

RIVERSIDE, CA
800.314.2327

SACRAMENTO, CA
866.612.2330

SAN DIEGO, CA
877.706.2327

SAN FRANCISCO, CA
800.953.2327

SEATTLE, WA
800.313.2327

ST. PAUL, MN
877.650.2327

WASHINGTON, DC
877.895.2327

BearCom provides a broad line of high-performance wireless communications products, services, and complete mobility solutions. Founded in 1981, BearCom is America's only nationwide dealer and integrator of wireless equipment, serves customers from 26 branch offices located throughout the U.S., has several affiliated offices around the world, and employs approximately 400 people. For more information, visit www.BearCom.com.

BEARCOM

Products and Partners

- Two-way radios from Motorola, Icom, and Vertex Standard
- Two-way radio accessories from ACT, Peltor, OTTO, Pryme, Bee, IMPACT, and Multiplier
- Cellular phones, smartphones, mobile broadband cards, and accessories from Sprint Nextel
- Mobile computers and accessories from Motorola
- Barcode scanners and accessories from Motorola
- VoWLAN systems from Motorola
- WIP systems from Motorola
- Radio interoperability systems from Raytheon JPS
- IP video surveillance cameras from Sony
- Mesh broadband networks from Motorola and Firetide
- Point-to-point bridges from Motorola and BridgeWave
- Remote call boxes from BearCom
- Emergency communications solutions from BearCom

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